# Ch. 1

## **Company Highlights**

#### Vision

The Company's core vision is to create the best mobile experience. Through constant innovation, the Company strives to satisfy the needs of its customers at all times to create the highest level of customer satisfaction. The Company also continuously works on increasing customer value to maximize Company and shareholder value.

#### **Core Competency**

The Company aims not only to satisfy customers' existing needs, but also to anticipate and meet future needs. The Company also offers the best communication standards and customer service, and works continuously on improving the quality of its network and developing innovative products and services.



#### **Company Profile**

Taiwan Mobile Co., Ltd. was incorporated in the Republic of China ("ROC") on February 25, 1997. Along with the popularization of mobile services in Taiwan, the Company has developed and achieved technological breakthroughs in line with its commitment to providing customers with world-class telecommunications services. The first nonstate owned company to receive a GSM 1800 license, TWM was also the first private telecommunications company to go public and the first wireless operator to launch 3G services using Wideband Code-Division Multiple Access (WCDMA) technology.

TWM's operational scale has expanded over the past decade as a result of acquisitions and business integration. The Company's subscriber base reached 1 million in 1998, making it the fourth largest GSM1800 telecommunications operator globally and the biggest operator in Asia. In 2000, the Company was selected as one of "Asia' s Top 100 Corporations" by HSBC, with its total number of subscribers exceeding 5 million. To expand its operational scale, the Company acquired southern regional operator TransAsia Telecommunications Inc. and was honored as one of "Taiwan's Top 10 Businesses" by Far Eastern magazine in 2001. In June 2004, the Company further acquired central regional operator Mobitai Communications, and its consolidated subscriber base surged to 8.2 million making it the largest mobile operator in Taiwan. Despite the intense competition in the telecommunications market, the Company continues to lead with a market share of around 30% of local subscribers.

TWM's shares began trading on the ROC's Over-the-Counter Securities Exchange in 2000. In 2002, the Company's shares were listed on the Taiwan Stock Exchange (Ticker: 3045) and included in the Taiwan 50 Index and Morgan Stanley Composite Index. In 2004 and 2006, in recognition of the improvements in its corporate governance, the Company was cited for "Best Corporate Governance" in Taiwan by Euromoney. The Company also received the "CG6001 Corporate Governance Association Certification" in 2006.

Since its inception, the Company has strived to provide customers with products that best meet their needs, as well as high-quality and safe communication services. TWM was the first company worldwide to obtain an ISO 27001 Information Security Management System certification, demonstrating its dedication to protecting customer privacy and providing world-class security. The Company's customer service has also won numerous commendations from different media outlets. In 2004, the Company won Next magazine's "Best Customer Service Mobile Telecom Operator in Taiwan" award. The following year, the Company garnered the "2005 Excellent Service Award" from Global Views Monthly and ranked No.1 in Taiwan's telecommunications service sector. The Company was also a recipient of Reader's Digest's "Gold Trusted Brand Award" from 2004 to 2006.

Looking ahead, the Company will focus on improving its operating performance, cultivating existing customers, simplifying its investment structure, increasing financial transparency, effectively controlling its costs, and developing products that best meet customers' needs. The Company is committed to enhancing corporate governance, creating a satisfying working environment, and providing customers, society, investors and employees with top satisfaction to achieve its goal of becoming a world-class enterprise.



TWM was awarded "2005 Most Admired Company in Taiwan" by *Common Wealth* magazine and ranked No.1 in Taiwan's telecommunications services sector; also received the "Corporate Social Responsibility Award" by *Global Views Monthly* and ranked No.1 in Taiwan's service sector in the same year. In 2006, TWM received the "Best Social Responsibility Award – Corporate Category" during the Fourth Taiwan Business Awards and the "Excellence in Corporate Social Responsibility" by *Common Wealth* magazine.

Milestones		
1996	May	Preparation for the Company's incorporation.
1997	January	Jack T. Sun and Joseph Lee were elected as Chairman and Vice Chairman, respectively, while Lai-Ting Zou was appointed as Pres- ident at the first session of the First Board of Directors.
	February	Taiwan Cellular Corp. (TCC) incorporated.
	December	Became the first nationwide private operator to obtain a GSM 1800 network operating license.
1998	January	Launched commercial service and mobile numbers with the "0935" prefix.
	August	Set up Taiwan Tele-Shop Co. Ltd. to handle TCC's franchises and handset procurement businesses.
	November	Subscriber base surpassed one million.
1999	June	Jack T. Sun and Joseph Lee were re-elected as Chairman and Vice Chairman, respectively, at the first session of the Second Board of Directors.
2000	September	Became the first private telecoms operator to start trading on Tai- wan's OTC Exchange.
	November	Ray-Ying Fan was appointed as President at the eighth session of the Second Board of Directors.
	December	Subscriber base surpassed five million.
2001	June	Set up operating affiliates Taiwan Teleservices & Technologies to handle its customer services and Taiwan Elitec to take charge of its information technology businesses. Invested in Howin Technolo- gies to handle its network operations and maintenance service.
	July	Teamed up with an affiliate to acquire 95.62% of TransAsia Tele- communications, boosting its subscriber base to 6.42 million.
	September	Founded Taiwan Infotainment Co., Ltd. to provide electronic yel- low page directory services.
2002	February	Granted 3G license.
	April	Jack T. Sun and Joseph Lee were re-elected as Chairman and Vice Chairman, respectively, at the first session of the Third Board of Directors.



	May	Set up Taiwan Telecom Group to centralize administration of TCC, Taiwan Fixed Network and other affiliates. Group Chairman, Vice- Chairman, CEO, COO, and CSO were Jack T. Sun, Richard Tsai, Joseph Lee, S. T, Chang, and Ray-Ying Fan, respectively.
	May	C. S. Chen was appointed as President at the second session of the Third Board of Directors.
	August	Moved from the OTC exchange to the TSE mainboard.
	October	Included in the "TAIWAN 50 INDEX".
	November	Included in the MSCI INDEX.
2003	June	Taiwan Telecom Group' operating model was discontinued.
	July	Daniel Tsai and Richard Tsai were elected as Chairman and Vice Chairman, respectively, at the second session of the Third Board of Managing Directors.
	July	Harvey Chang was appointed as President at the 15th session of the Third Board of Directors.
2004	July	Launched "myfone" corporate identity and marketing campaign.
	August	Acquired 67% stake in Mobitai, increasing its subscriber base to 8.2 million.
	November	Joined Bridge Mobile Alliance, the largest mobile alliance in Asia.
2005	April	Changed its English name from Taiwan Cellular Corp. to Taiwan Mobile Co., Ltd., and instituted a colorful, new logo symbolizing the Company's customer and service-oriented approach as Taiwan enters the 3G era.
	May	Soft launch of its 3G services – "catch 3! catch your eyes!" – to symbolize the start of a new era in mobile communications in Tai- wan.
	June	Merged Taiwan Tele-Shop and integrated 132 of TTS' employees.
	July	Began handling Mobitai's business with 218 of Mobitai's employ- ees being transferred to the Company to enhance synergy.
	August	Launched OneNet service with TransAsia Telecommunications and Mobitai to provide discounted intranet calls and uniform services to customers of all three companies



2006	January	Acquired full ownership of Mobitai by purchasing the remaining minority stake.
	January	Launched a revolutionary rate plan called "my Zone" which allows customers to select one of five zones as their home zone and enjoy discounted rates when making calls to people within this designated zone.
	March	Demonstrated the first IP-MVPN (Mobile Virtual Private Network) in Taiwan that integrated WiMax, WiFi, 2G and 3G networks, and facilitated video telephony applications between 3G handsets and PCs in Nankang Software Park, Taiwan.
	June	Acquired full ownership of TransAsia Telecom by purchasing the remaining minority stake.
	August	Richard Tsai and Daniel Tsai were elected as Chairman and Vice Chairman, respectively, at the tenth session of the fourth Board of Directors,.
	September	Formed a cooperation with one of the Philippines' leading mobile service operators Globe to launch the first transnational joint pre- paid card in Taiwan, OK Kababayan Card.
	December	Launched the first exclusive dual-mode GSM/WiFi handset TG310 and provided mobile campus packages in Tamkang and Feng Chia universities.
	December	Became the first in Taiwan to provide BlackBerry service, the world's No.1 mobile email solution.
2007	January	Announced plans to introduce Asia's first NFC (Near Field Com- munication) Mobile PayPass <sup>™</sup> handset with MasterCard Interna- tional and Taipei Fubon Bank.
	January	Launched 3.5G (HSDPA) service which allows maximum access speed of 3.6Mbps in Taipei and Hsinchu.

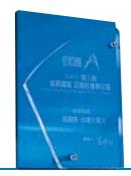


### Awards & Recognitions

2007	March	Received the CG6002 certification from the Corporate Governance Association for the second year in a row.
	March	Awarded the "Excellence in Corporate Social Responsibility" by <i>Common Wealth</i> magazine and ranked No.1 in corporate governance sector.
2006	November	Received the "Best Social Responsibility Award – Corporate Cat- egory" and the "Outstanding Management Award" for its CEO Harvey Chang during the Fourth Taiwan Business Awards, marking the first time that a company received multiple awards at the annual event.
	September	Ranked No. 1 by <i>Euromoney</i> for "Best Corporate Governance in Taiwan" – the second time TWM received such recognition.
	July	TWM and TWM Foundation won the 8th WenXin Gold and Silver awards from the Council of Cultural Affairs in recognition of the Company's contribution to local cultural affairs.
	May	Won distinctions for Best Managed Company, Best Corporate Gov- ernance and Best Commitment to Strong Dividends by <i>Finance</i> <i>Asia's</i> "Taiwan Best Managed Companies Poll."
	April	Received a Gold Trusted Brand Award from <i>Reader's Digest</i> for the third year in a row.
	March	Taiwan Ratings Corp. raised its long-term corporate credit rating and its unsecured corporate bond rating of Taiwan Mobile from 'twAA' to 'twAA+'.
	February	Received the first CG6001 certification from the Corporate Gover- nance Association.
	January	TWM and its subsidiary, Taiwan Teleservices & Technologies Co., Ltd., obtained the first worldwide ISO 27001 Information Security Management System certification. Also received certifications from England, Sweden and Norway, demonstrating the Company's com- mitment to providing information security.
2005	November	Led Taiwan delegation in participating in the first World Cyber Game Mobile Tournament and won one gold and one silver medal. Also won first and second place in the first Asia Mobile Tournament held by SingTel.
	October	Awarded "2005 Most Admired Company in Taiwan" by <i>Common Wealth</i> magazine and ranked No.1 in Taiwan's telecommunications services sector.
	October	Awarded "2005 Excellent Service Award" by <i>Global Views Monthly</i> and ranked No.1 in Taiwan's telecommunications services sector.
	May	Awarded the "Corporate Social Responsibility Award" by <i>Global Views Monthly</i> and ranked No.1 in Taiwan's service sector.



"Best Social Responsibility Award", Taiwan Business Awards



"Corporate Social Responsibility", Global Views Monthly



"Excellence in Corporate Social Responsibility", Common Wealth magazine



"Best Corporate Governance in Taiwan", *Euromoney* 

2004	December	Taiwan Ratings Corp. raised TWM's long-term corporate credit rat- ing and its unsecured corporate bond rating from 'twA+' to 'twAA'.
	October	Ranked No.1 by <i>Next</i> magazine for "Best Customer Service Mobile Telecom Operator in Taiwan."
	September	Ranked No. 1 by <i>Euromoney</i> for "Best Corporate Governance in Taiwan."
	July	Ranked No. 1 by the <i>Institutional Investor</i> for "Most Improved Corporate Governance."
	June	Ranked No. 1 by the Directorate General of Telecommunications for "Best Telecommunications Company" in respect to personal information and privacy.
2003	December	Ranked No. 3 by <i>The Asset</i> for "Best Corporate Governance in Tai- wan."
	December	Ranked No. 1 and No. 2 by <i>Asiamoney</i> for "Most Improved Corporate Governance" and "Most Improved Investor Relations," respectively.
2002	April	Ranked No. 6 by <i>Common wealth magazine for Top 500 companies in Taiwan's service sector.</i>

Awarded the "Gold Trusted Brand Award" by Reader's Digest for

April

the second year in a row.

- January Ranked as the most desirable brand among telecommunications operators in Taiwan by *Breakthrough Marketing* magazine.
- **2001** December Ranked as one of the top 10 companies in Taiwan by *Far Eastern Economic Review* magazine.
  - October Voted by mobile subscribers as the "Best Mobile Service Provider" in Taiwan in a poll conducted by the Institute for Information Industry.
  - September Ranked the 7th largest mobile operator in Asia Pacific by Asia Pacific Mobile Analyst.
    - January Selected by *Asiamoney* magazine's poll as the "Best New Taiwan Listed Company."
- 2000 March Network engineering management accredited with ISO 9002 certification.
- **1999** December Rated "excellent" by the Directorate General of Telecommunications for service quality, based on three criteria – downtime, blocking rate and coverage in tunnel.
  - July Customer service system accredited with ISO 9002 certification.